EHS Support *consider it done*

MERGERS & ACQUISITIONS/ DUE DILIGENCE

Environmental due diligence is a critical component of any business transaction where potential environmental risks are a concern. Understanding and quantifying the environmental, health and safety issues associated with a transaction are essential to your organization's goals of protecting yourself from liability and managing your business risks confidently.

The key to your success is your ability to identify opportunities and then act on them immediately. Considering the time-critical pace of transactions, when you identify an opportunity, there is a limited amount of time to complete your environmental due diligence. EHS Support understands the pace of deal work and the needs of our clients to quickly and clearly complete environmental due diligence and meet tight transactional deadlines.

Without timely answers, you may need to walk away from an opportunity, possibly costing you tens of thousands of dollars in dead deal costs. Even worse, if you are not able to identify and quantify key liabilities, you run the risk of costing your company millions during ownership.

How does EHS Support help ensure the success of your deal?

Our staff has completed due diligence on deals in excess of $15 billion dollars. EHS Support understands the sense of urgency needed to ensure your deal is successful. We deliver real time results, quantified in business terms, providing you an inherent advantage in your negotiations and strategic decision making.

Effective communication throughout the due diligence process allows you to meet tight transactional deadlines with a high-quality, timely, and cost-effective work product that supports decision making.

EHS Support quantifies technical, remedial and regulatory issues that characterize a due diligence effort. In addition, we provide the ability to help you answer critical questions needed to evaluate business risks and support transactions such as:

- What are the extent of the environmental liabilities?
- How much will the environmental liabilities cost and when will they be realized?
- How do we quantify these liabilities from a likelihood and cash flow perspective and communicate that to the deal team?
- How will the liabilities affect the transaction?
  - How can we protect ourselves and carve out what is not ours?
  - How can we set up for a clean exit?

...EHS Support partners with you to provide answers to these questions and deliver the expertise that you demand.

EHS Support uses a streamlined, due diligence process that:

- Reduces your management and oversight time
- Allows for the completion of due diligence projects in a greatly accelerated time frame
- Allows you to easily manage environmental-related liabilities in financial terms

The EHS Support Advantage

EHS Support understands that every deal is different. Therefore, your environmental due diligence program must be tailored to the goals of the transaction. EHS Support provides a comprehensive approach based on the concept that environmental challenges are business decisions, and need to be solved as such. While determining the costs of environmental liabilities may be sufficient for some deals, others may require more detailed solutions in order to mitigate the long term risks.

EHS Support's diligence experts, scientists, engineers, analyst, and regulatory experts bring a unique blend of experience and enthusiasm to every deal – they understand that diligence needs to be completed quickly and thoroughly in order to provide you with a business advantage over the competition. We know you demand excellent communications and immediate access to results but we deliver solutions not simply lengthy reports or data tables –but rather focused and quantified business **solutions** that you can use to ensure for successful deal completion.

Our integrated team represents a broad level of experience across all industrial sectors. In addition to the technical and scientific expertise, the environmental and financial due diligence professionals at EHS Support possess the business and transactional experience to assist you in framing the environmental diligence results in the context of the business transaction being considered.

In addition to acquisition support, EHS Support can also structure programs to divest excess properties or to transfer environmental liabilities to other entities. ***In short, EHS Support can provide total environmental liability management solutions for the lifecycle of your transactions.***

For a more detailed list of EHS Support services visit our website:

www.ehs-support.com

To discuss your Due Diligence needs, please contact:

Kenny.Ogilvie@ehs-support.com, Andy.Patz@ehs-support.com, Bruce.Martin@ehs-support.com or Kaity.Ogilvie@ehs-support.com